

# **Crosby Brokerage Ltd**

Report and Financial Statements

Year ended

31 March 2021

Company Number 07307333 (England and Wales)

# Crosby Brokerage Ltd

Report and financial statements  
for the year ended 31 March 2021

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# Crosby Brokerage Ltd

## Report and financial statements for the year ended 31 March 2021

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### Board Members

The following members, who are formally recognised as Directors at Companies House, have held office during the period and to the date of this report unless otherwise stated:

J McKellar-Main	
J Williams	(appointed 5 June 2020)
A Stansfield-Caladine	(appointed 16 June 2020, resigned 30 November 2020)
H Lennon	
T Mills	

<b>Executive leadership team:</b>	Chief Executive	S Hepworth
	Property Director	P Stones
	Director of Resource and Commercial Services	A Harrison
	Director of Corporate & Compliance Services	J Sugden
	Director of Communities	K Hornsby

<b>Secretary and registered office:</b>	J Sugden Ongo House High Street Scunthorpe North Lincolnshire DN15 6AT
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<b>Company Number</b>	07307333
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<b>Auditor:</b>	BDO LLP Central Square 29 Wellington Street Leeds LS1 4DL
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<b>Bankers:</b>	NatWest Bank plc 119 High Street Scunthorpe, North Lincolnshire DN15 6LT
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### Solicitors:

Devonshires Solicitors Park House Park Square Leeds LS1 2PW	Forbes Solicitors Rutherford House 4 Wellington Street (St Johns) Blackburn BB1 8DD	MSB Solicitors 17a-b Allerton Road Allerton Liverpool L18 1LG
Bermans Exchange Station Titheburn Street Liverpool L2 2QP	Trowers and Hamblins 55 Princess Street Manchester M2 4EW	Wilkin Chapman LLP Cartergate House 26 Chantry Lane Grimsby DN31 2LJ

Knights Professional Services Limited  
The Lexicon  
Munt Street  
Manchester  
M2 5FA

# Crosby Brokerage Ltd

## Directors' Report for the year ended 31 March 2021

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### **Nature of Business**

The role of the company is to provide managed services for clients in receipt of a personal allowance.

The corporate structure of the Ongo Partnership group is clearly defined and the relationship between this Company, the ultimate parent and other group subsidiaries is set out in Intra-Group agreements which were considered and approved by each of their Boards.

### **Board and Executive Directors**

The Board Members and Executive Management Team serving during the period and up to the date of signing the Financial Statements are listed on page 3. None of the Board Members or Executive Management Team holds any interests in the capital of this company or in Ongo Partnership Limited.

Members of the Executive Management Team act as executives within the authority delegated through the Intra-group Agreement between Ongo Partnership Limited and Ongo Communities Limited. The Company's insurance policies indemnify Board Members and officers against liability when acting on its behalf.

### **Financial Statements**

The Directors present their report and audited Financial Statements of the Company for the year ended 31 March 2021.

### **Going Concern**

The ongoing impact of the COVID-19 pandemic and its financial effect has meant that the executive leadership team and the board have reviewed financial assumptions during the budget process to ensure the company remains a going concern. The budget is subject to sensitivity testing to assess the possible financial impacts of various scenarios and the resilience of the budget. In all scenarios the company remains financially viable.

Given the strength of the balance sheet and liquidity the board believes that, while some uncertainty remains in respect of COVID-19, this does not pose a material uncertainty that would cast doubt on the company's ability to continue as a going concern. The company's financial performance in 2020/21 proved resilient and on this basis, the board has a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future, being a period of twelve months after the date on which the report and financial statements are signed. For this reason, it continues to adopt the going concern basis in the financial statements

# Crosby Brokerage Ltd

## Directors' Report for the year ended 31 March 2021 (continued)

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### Statement of the Directors' Responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial period. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Accounting Standards and applicable law (UK Generally Accepted Accounting Practice). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable it to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them for safeguarding the assets of the Company and to prevent and detect fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### External Audit

In so far as the Board is aware, all of the current board members have taken all the steps that they ought to have taken to make themselves aware of any information needed by the company's auditor for the purposes of their audit and to establish that the auditor is aware of that information. The directors are not aware of any relevant audit information of which the auditor is unaware.

### NHF Code of Governance

The Board has adopted the National Housing Federation (NHF) Code of Governance and following an assessment against the code is fully compliant. The following areas of the Code are not applicable to this company:

- B8 (shareholders)
- D6 & D7 (provisions regarding nomination and election)
- H2(2) (charity law)
- H2(3) (Co-operative and Community Benefit Legislation)
- H6 (requirement to publish annual report)
- H7 (strategy for communicating to stakeholders)

### Auditor

BDO LLP are in the third year of their three year appointment to serve as auditor for the company.

# Crosby Brokerage Ltd

Directors' Report  
for the year ended 31 March 2021 (continued)

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## Small companies provisions

This Directors' report has been prepared in accordance with the small companies provisions of the Companies Act 2006.

By Order of the Board



H Lennon  
Director

Date: 2<sup>nd</sup> September 2021

# Crosby Brokerage Ltd

## Independent auditor's report to the members of Crosby Brokerage Ltd for the year ended 31 March 2021

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### Opinion on the financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 March 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements of Crosby Brokerage Ltd ("the Company") for the year ended 31 March 2021 which comprise the Statement of comprehensive income, Statement of financial position, Statement of changes in equity and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Independence*

We remain independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Directors with respect to going concern are described in the relevant sections of this report.

### Other information

The directors are responsible for the other information. The other information comprises the information included in the Report other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

# Crosby Brokerage Ltd

## Independent auditor's report to the members of Crosby Brokerage Ltd for the year ended 31 March 2021 (continued)

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### Other Companies Act 2006 reporting

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' report has been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the Directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the Directors' report and from the requirement to prepare a Strategic report.

### Responsibilities of Directors

As explained more fully in the Statement of Directors' Responsibilities, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

### *Extent to which the audit was capable of detecting irregularities, including fraud*

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:



# Crosby Brokerage Ltd

## Independent auditor's report to the members of Crosby Brokerage Ltd for the year ended 31 March 2021 (continued)

Based on our understanding of the Company and the sector in which it operates, we identified that the principal risks of non-compliance with laws and regulations related to their compliance with Companies Act and tax legislation.

We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to posting inappropriate journal entries to manipulate financial results and management bias in accounting estimates.

Auditing standards limit the required audit procedures to identify non-compliance with these laws and regulations to enquiry of the Directors and other management and inspection of regulatory and legal correspondence if any.

The audit procedures to address the risks identified included:

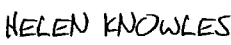
- Identifying and testing journal entries, in particular any journal entries posted from staff members with privilege access rights, journals posted by key management and journals posted after the year end.
- In respect of income from contracts and projects, agreement to support providing evidence of delivery and timing of delivery.
- Reading minutes of meetings of those charged with governance, reviewing internal audit reports and reviewing correspondence with HMRC.

Our audit procedures were designed to respond to risks of material misstatement in the financial statements, recognising that the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery, misrepresentations or through collusion. There are inherent limitations in the audit procedures performed and the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we are to become aware of it.

A further description of our responsibilities is available on the Financial Reporting Council's website at: <https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

### Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

DocuSigned by:  
  
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Helen Knowles (Senior Statutory Auditor)  
For and on behalf of BDO LLP, statutory auditor  
Manchester

Date : 17 September 2021

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

**Crosby Brokerage Ltd**  
**Statement of comprehensive income**  
**for the year ended 31 March 2021**

	Note	2021 £	2020 £
Turnover	2	64,875	64,505
Administration expenses		<u>(58,539)</u>	<u>(47,244)</u>
Operating profit	3	6,336	17,261
Interest payable		<u>-</u>	<u>-</u>
Profit on ordinary activities before taxation		6,336	17,261
Taxation on profit on ordinary activities	5	<u>(1,204)</u>	<u>(3,280)</u>
Profit for the financial year		<u>5,132</u>	<u>13,981</u>
<b>Total comprehensive income for year</b>		<u><u>5,132</u></u>	<u><u>13,981</u></u>

The notes on pages 13 to 16 form part of these financial statements.

## Crosby Brokerage Ltd

### Statement of financial position at 31 March 2021

Company number: 07307333	Note	2021 £	2021 £	2020 £	2020 £
<b>Current assets</b>					
Debtors	6	23,425		40,282	
Cash at bank and short term deposits		<u>286,234</u>		<u>258,570</u>	
<b>Total current assets</b>		309,659		298,852	
Creditors: amounts falling due within one year	7	<u>269,565</u>		<u>263,890</u>	
<b>Total assets less current liabilities</b>			<u>40,094</u>		<u>34,962</u>
<b>Total net assets</b>			<u>40,094</u>		<u>34,962</u>
<b>Capital and reserves</b>					
Called up share capital	8		3,002		3,002
Profit and loss account			37,092		31,960
<b>Total shareholders' funds</b>			<u>40,094</u>		<u>34,962</u>

The financial statements were approved by the Board of Directors and authorised for issue on 2 September 2021



H Lennon  
Director



S Hepworth  
Chief Executive Officer

The notes on pages 13 to 16 form part of these financial statements.

## Crosby Brokerage Ltd

### Statement of changes in equity for the year ended 31 March 2021

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	Profit and loss account £	Called up share capital	Total equity £
Balance at 1 April 2020	31,960	3,002	34,962
<b>Comprehensive income for the period</b>			
Profit for the period	5,132	-	5,132
	<u>37,092</u>	<u>3,002</u>	<u>40,094</u>
<b>Other comprehensive income for the period</b>	-	-	-
<b>Balance at 31 March 2021</b>	<u>37,092</u>	<u>3,002</u>	<u>40,094</u>

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### Statement of changes in equity For the year ended 31 March 2020

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	Profit and loss account £	Called up share capital £	Total equity £
Balance at 1 April 2019	17,979	3,002	20,981
<b>Comprehensive income for the period</b>			
Profit for the period	13,981	-	13,981
	<u>31,960</u>	<u>3,002</u>	<u>34,962</u>
<b>Other comprehensive income for the period</b>	-	-	-
<b>Balance at 31 March 2020</b>	<u>31,960</u>	<u>3,002</u>	<u>34,962</u>

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The notes on pages 13 to 16 form part of these financial statements.

# Crosby Brokerage Ltd

Notes forming part of the financial statements  
for the year ended 31 March 2021

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4 Employees

5 Taxation on profit on ordinary activities

### Statement of financial position related notes

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7 Creditors: amounts falling due within one year

8 Share capital

9 Related party disclosures

# Crosby Brokerage Ltd

## Notes forming part of the financial statements for the year ended 31 March 2021

### 1 Significant Accounting policies

Crosby Brokerage Ltd is a company limited by shares incorporated in England & Wales under the Companies Act 2006. The address of the registered office is given on the contents page and the nature of the company's operations and its principal activities are set out in the directors' report. The financial statements have been prepared under the historical cost convention and in accordance with FRS 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires company management to exercise judgement in applying the company's accounting policies. Management do not consider that there are any significant judgements or estimates associated with the preparation of the financial statements.

The presentation currency of the financial statements is the Pound Sterling (£), rounded to the nearest £1.

The following principal accounting policies have been applied:

#### *Financial Reporting Standard 102 – reduced disclosure exemptions*

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 "The financial Reporting Standard applicable in the UK and Republic of Ireland":

- o the requirements of Section 4 Statement of Financial position paragraph 4.12(a)(iv);
- o the requirements of Section 7 Statement of Cash Flows;
- o the requirements of Section 3 Financial Statement Presentation paragraph 3.17(d);
- o the requirements of Section 11 Financial Instruments paragraphs 11.39 to 11.48A;
- o the requirements of Section 12 Other Financial Instruments paragraphs 12.26 to 12.29; and
- o the requirements of Section 33 Related Party Disclosures paragraph 33.7.

This information is included in the consolidated financial statements of Ongo Partnership Limited as at 31 March 2021 and these financial statements may be obtained from Ongo House, High Street, Scunthorpe, North Lincolnshire, DN15 6AT.

#### *Going concern*

The company's financial plans have been reviewed and the Board are satisfied that these plans are affordable and that the financial statements should be prepared on a going concern basis.

The board have reviewed the company's financial forecasts for the two years ended 31 March 2023, to ensure they reflect the risks and financial impacts as relevant and proportionate to our business, including any potential impact of Covid-19.

The company was swift to adapt and implement the Government guidance on social distancing, reviewing and adjusting the associated operating environment and processes. As a result we have seen minimal disruption and have continued in line with our initial forecasts throughout the lockdown period.

A further local or national outbreak of COVID-19 cannot be ruled out and additional measures may be taken by the Government to contain this, which are unknown and uncontrollable. However, the company has effective controls and processes in place to manage and monitor cash flows. On this basis, the board consider it appropriate for the financial statements to be prepared on a going concern basis.

# Crosby Brokerage Ltd

## Notes forming part of the financial statements for the year ended 31 March 2021

### 1 Significant Accounting policies (continued)

#### *Turnover*

Revenue from the sale of brokerage services is recognised when the Company has transferred the significant risks and rewards of ownership to the buyer and it is probable that the Company will receive the previously agreed upon payment. These criteria are considered to be met when the services are delivered to the buyer.

#### *Current and deferred taxation*

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except that a charge attributable to an item of income or expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the company's subsidiaries operate and generate taxable income.

Deferred balances are not recognised in respect of any timing differences that have originated but not reversed by the balance sheet date.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax.

### 2 Analysis of turnover

All turnover arose in the UK.

### 3 Operating profit

All fees for the audit of the company's annual accounts are paid by the ultimate parent company of the group.

### 4 Employees

The company had an average of four (2020: three) directors during the year. These directors did not receive any remuneration directly from Crosby Brokerage Ltd.

### 5 Taxation

	2021	2020
	£	£
<b>UK corporation tax</b>		
Current tax on profits of the period	1,204	3,280
Taxation on profit on ordinary activities	<u>1,204</u>	<u>3,280</u>

The tax assessed for the year is at the standard rate of corporation tax in the UK of 19% (2020: 19%)

## Crosby Brokerage Ltd

### Notes forming part of the financial statements for the year ended 31 March 2021

<b>6</b>	<b>Debtors</b>	<b>2021</b>	<b>2020</b>
		£	£
	Other debtors	23,425	40,282
		<u>23,425</u>	<u>40,282</u>
<b>7</b>	<b>Creditors, amounts falling due within one year</b>	<b>2021</b>	<b>2020</b>
		£	£
	Trade creditors	705	8,110
	Corporation tax	1,204	3,280
	Other creditors	267,029	235,961
	Accruals and deferred income	627	-
	Amounts owed to group undertakings	-	16,539
		<u>269,565</u>	<u>263,890</u>
<b>8</b>	<b>Share capital</b>	<b>2021</b>	<b>2020</b>
		£	£
	Allotted, called up and fully paid		
	3,002 ordinary shares of £1.00 each	<u>3,002</u>	<u>3,002</u>
<b>9</b>	<b>Related party transactions</b>		

The ultimate controlling party is Ongo Partnership Limited and its consolidated accounts are available to the public from Companies House, Crown Way, Maindy, Cardiff, CF14 3UZ.

Other than transactions between the group parent and other group subsidiaries, the company does not believe it has any 'Related Parties'.