

Crosby Brokerage Ltd

Report and Financial Statements

Year ended

31 March 2020

Company Number 07307333 (England and Wales)

Crosby Brokerage Ltd

Report and financial statements
for the year ended 31 March 2020

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Crosby Brokerage Ltd

Report and financial statements for the year ended 31 March 2020

Board Members

The following members, who are formally recognised as Directors at Companies House, have held office during the period and to the date of this report unless otherwise stated:

J McKellar-Main	
J Williams	(Resigned 31 December 2019)
C Bratton	(Resigned 31 December 2019; reappointed 5 June 2020)
H Lennon	(Appointed 20 December 2019)
T Mills	(Appointed 20 December 2019)
A Stansfield-Caladine	(appointed 16 June 2020)

Executive leadership team:	Chief Executive	S Hepworth
	Property Director	P Stones
	Director of Resource and Commercial Services	A Harrison
	Director of Corporate & Compliance Services	J Sugden
	Director of Communities	K Hornsby

Secretary and registered office:	J Sugden Ongo House High Street Scunthorpe North Lincolnshire DN15 6AT
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Company Number	07307333
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Auditor:	BDO LLP Central Square 29 Wellington Street Leeds LS1 4DL
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Bankers:	NatWest Bank plc 119 High Street Scunthorpe, North Lincolnshire DN15 6LT
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Solicitors:

Croftons Solicitors LLP The Lexicon Mount Street Manchester NE1 3DX	Forbes Solicitors Rutherford House 4 Wellington Street (St Johns) Blackburn BB1 8DD	Whiteheads Solicitors 6 Water Street Newcastle ST5 1HR
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Bermans Exchange Station Titheburn Street Liverpool L2 2QP	Trowers and Hamblins 55 Princess Street Manchester M2 4EW
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Crosby Brokerage Ltd

Directors' Report for the year ended 31 March 2020

Nature of Business

The role of the company is to provide managed services for clients in receipt of a personal allowance.

The corporate structure of the Ongo Partnership group is clearly defined and the relationship between this Company, the ultimate parent and other group subsidiaries is set out in Intra-Group agreements which were considered and approved by each of their Boards.

Board and Executive Directors

The Board Members and Executive Management Team serving during the period and up to the date of signing the Financial Statements are listed on page 3. None of the Board Members or Executive Management Team holds any interests in the capital of this company or in Ongo Partnership Limited.

Members of the Executive Management Team act as executives within the authority delegated through the Intra-group Agreement between Ongo Partnership Limited and Ongo Communities Limited. The Company's insurance policies indemnify Board Members and officers against liability when acting on its behalf.

Financial Statements

The Directors present their report and audited Financial Statements of the Company for the year ended 31 March 2020.

Going Concern

The Financial Statements are prepared on a going concern basis, as the Board is satisfied that the Company has sufficient resources to continue its activities for the foreseeable future. In making this assessment the Board has considered a wide range of information relating to present and future conditions, including future business plan projections allied to expected income and the impacts of Covid-19.

Crosby Brokerage Ltd

Directors' Report for the year ended 31 March 2020 (continued)

Statement of the Directors' Responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial period. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Accounting Standards and applicable law (UK Generally Accepted Accounting Practice). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable it to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them for safeguarding the assets of the Company and to prevent and detect fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

External Audit

In so far as the Board is aware, all of the current board members have taken all the steps that they ought to have taken to make themselves aware of any information needed by the company's auditor for the purposes of their audit and to establish that the auditor is aware of that information. The directors are not aware of any relevant audit information of which the auditor is unaware.

NHF Code of Governance

The Board has adopted the National Housing Federation (NHF) Code of Governance and following an assessment against the code is fully compliant. The following areas of the Code are not applicable to this company:

- B8 (shareholders)
- D6 & D7 (provisions regarding nomination and election)
- H2(2) (charity law)
- H2(3) (Co-operative and Community Benefit Legislation)
- H6 (requirement to publish annual report)
- H7 (strategy for communicating to stakeholders)

Auditor

BDO LLP are in the second year of their three year appointment to serve as auditor for the company.

Crosby Brokerage Ltd

Directors' Report for the year ended 31 March 2020 (continued)

Small companies provisions

This Directors' report has been prepared in accordance with the small companies provisions of the Companies Act 2006.

By Order of the Board



H Lennon
Director

Date: 3rd September 2020

Crosby Brokerage Ltd

Independent auditor's report to the members of Crosby Brokerage Ltd for the year ended 31 March 2020

Opinion

We have audited the financial statements of Crosby Brokerage Ltd ('the Company') for the year ended 31 March 2020 which comprise the statement of comprehensive income, the statement of financial position, the statement of changes in equity and the notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 March 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the Directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The Directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Crosby Brokerage Ltd

Independent auditor's report to the members of Crosby Brokerage Ltd (continued) for the year ended 31 March 2020

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the Directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the Directors' report and from the requirement to prepare a strategic report.

Responsibilities of Directors

As explained more fully in the Directors' responsibilities statement, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Crosby Brokerage Ltd

Independent auditor's report to the members of Crosby Brokerage Ltd (continued) for the year ended 31 March 2020

Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

BDO LLP

Helen Knowles (Senior Statutory Auditor)
For and on behalf of BDO LLP, Statutory Auditor
Leeds

Date: 29 September 2020

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127)

Crosby Brokerage Ltd

Statement of comprehensive income for the year ended 31 March 2020

	Note	2020 £	2019 £
Turnover	2	64,505	26,375
Administration expenses		<u>(47,244)</u>	<u>(23,074)</u>
Operating profit	3	17,261	3,301
Interest payable		<u>-</u>	<u>-</u>
Profit on ordinary activities before taxation		17,261	3,301
Taxation on profit on ordinary activities	5	(3,280)	(627)
Profit for the financial year		<u>13,981</u>	<u>2,674</u>
Total comprehensive income for year		<u><u>13,981</u></u>	<u><u>2,674</u></u>

The notes on pages 13 to 16 form part of these financial statements.

Crosby Brokerage Ltd

Statement of financial position at 31 March 2020

Company number: 07307333	Note	2020 £	2020 £	2019 £	2019 £
Current assets					
Debtors	6	40,282		-	
Cash at bank and short term deposits		<u>258,570</u>		<u>73,615</u>	
Total current assets		298,852		73,615	
Creditors: amounts falling due within one year	7	<u>263,890</u>		<u>52,634</u>	
Total assets less current liabilities			<u>34,962</u>		<u>20,981</u>
Total net assets			<u>34,962</u>		<u>20,981</u>
Capital and reserves					
Called up share capital	8		3,002		3,002
Profit and loss account			31,960		17,979
Total Shareholders' funds			<u>34,962</u>		<u>20,981</u>

The financial statements were approved by the Board of Directors and authorised for issue on 3 September 2020



H Lennon
Director



S Hepworth
Chief Executive Officer

The notes on pages 13 to 16 form part of these financial statements.

Crosby Brokerage Ltd

Statement of changes in equity for the year ended 31 March 2020

	Profit and loss account £	Called up share capital	Total equity £
Balance at 1 April 2019	17,979	3,002	20,981
Comprehensive income for the period			
Profit for the period	13,981	-	13,981
	<u>31,960</u>	<u>3,002</u>	<u>34,962</u>
Other comprehensive income for the period	-	-	-
Balance at 31 March 2020	<u><u>31,960</u></u>	<u><u>3,002</u></u>	<u><u>34,962</u></u>

Statement of changes in equity For the year ended 31 March 2019

	Profit and loss account £	Called up share capital £	Total equity £
Balance at 1 April 2018	15,305	3,002	18,307
Comprehensive income for the period			
Profit for the period	2,674	-	2,674
	<u>17,979</u>	<u>3,002</u>	<u>20,981</u>
Other comprehensive income for the period	-	-	-
Balance at 31 March 2019	<u><u>17,979</u></u>	<u><u>3,002</u></u>	<u><u>20,981</u></u>

The notes on pages 13 to 16 form part of these financial statements.

Crosby Brokerage Ltd

Notes forming part of the financial statements
for the year ended 31 March 2020

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Crosby Brokerage Ltd

Notes forming part of the financial statements for the year ended 31 March 2020

1 Significant Accounting policies

Crosby Brokerage Ltd is a company limited by shares incorporated in England & Wales under the Companies Act 2006. The address of the registered office is given on the contents page and the nature of the company's operations and its principal activities are set out in the directors' report. The financial statements have been prepared under the historical cost convention and in accordance with FRS 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires company management to exercise judgement in applying the company's accounting policies. Management do not consider that there are any significant judgements or estimates associated with the preparation of the financial statements.

The presentation currency of the financial statements is the Pound Sterling (£), rounded to the nearest £1.

The following principal accounting policies have been applied:

Financial Reporting Standard 102 – reduced disclosure exemptions

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 "The financial Reporting Standard applicable in the UK and Republic of Ireland":

- o the requirements of Section 4 Statement of Financial position paragraph 4.12(a)(iv);
- o the requirements of Section 7 Statement of Cash Flows;
- o the requirements of Section 3 Financial Statement Presentation paragraph 3.17(d);
- o the requirements of Section 11 Financial Instruments paragraphs 11.39 to 11.48A;
- o the requirements of Section 12 Other Financial Instruments paragraphs 12.26 to 12.29; and
- o the requirements of Section 33 Related Party Disclosures paragraph 33.7.

This information is included in the consolidated financial statements of Ongo Partnership Limited as at 31 March 2020 and these financial statements may be obtained from Ongo House, High Street, Scunthorpe, North Lincolnshire, DN15 6AT.

Going concern

The company's financial plans have been reviewed in light of the effects of Covid-19 and the Board are satisfied that these plans are affordable and that the financial statements should be prepared on a going concern basis.

As a consequence of the COVID-19 pandemic, the board have reviewed the company's financial forecasts for the two years ended 31 March 2022, to ensure they reflect the risks and financial impacts as relevant and proportionate to our business. There has been minimal impact on the business and as a result the latest forecast remains in line with initial expectations for both 2020/21 and 2021/22.

The company was swift to adapt and implement the Government guidance on social distancing, reviewing and adjusting the associated operating environment and processes. As a result we have seen minimal disruption and have continued in line with our initial forecasts throughout the lockdown period.

A further local or national outbreak of COVID-19 cannot be ruled out and additional measures may be taken by the Government to contain this, which are unknown and uncontrollable. However, the company has effective controls and processes in place to manage and monitor cashflows. On this basis, the board consider it appropriate for the financial statements to be prepared on a going concern basis.

Crosby Brokerage Ltd

Notes forming part of the financial statements for the year ended 31 March 2020

1 Significant Accounting policies (continued)

Turnover

Revenue from the sale of brokerage services is recognised when the Company has transferred the significant risks and rewards of ownership to the buyer and it is probable that the Company will receive the previously agreed upon payment. These criteria are considered to be met when the services are delivered to the buyer.

Current and deferred taxation

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except that a charge attributable to an item of income or expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the company's subsidiaries operate and generate taxable income.

Deferred balances are not recognised in respect of any timing differences that have originated but not reversed by the balance sheet date.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax.

2 Analysis of turnover

All turnover arose in the UK.

3 Operating profit

All fees for the audit of the company's annual accounts are paid by the ultimate parent company of the group.

4 Employees

The company had an average of three directors during the year. These directors did not receive any remuneration directly from Crosby Brokerage Ltd.

5 Taxation

	2020	2019
	£	£
UK corporation tax		
Current tax on profits of the period	3,280	627
Taxation on profit on ordinary activities	<u>3,280</u>	<u>627</u>

The tax assessed for the year is at the standard rate of corporation tax in the UK of 19% (2019: 19%)

Crosby Brokerage Ltd

Notes forming part of the financial statements for the year ended 31 March 2020

6	Debtors	2020	2019
		£	£
	Other debtors	40,282	-
	Total	<u>40,282</u>	<u>-</u>
7	Creditors, amounts falling due within one year	2020	2019
		£	£
	Trade creditors	8,110	1,587
	Corporation tax	3,280	627
	Other creditors	235,961	36,060
	Amounts owed to group undertakings	16,539	14,360
	Total	<u>263,890</u>	<u>52,634</u>
8	Share capital	2020	2019
		£	£
	Allotted, called up and fully paid		
	3,002 ordinary shares of £1.00 each	<u>3,002</u>	<u>3,002</u>

9 Related party transactions

The ultimate controlling party is Ongo Partnership Limited and its consolidated accounts are available to the public from Companies House, Crown Way, Maindy, Cardiff, CF14 3UZ.

Other than transactions between the group parent and other group subsidiaries, the company does not believe it has any 'Related Parties'.